## LESSON PLAN FOR ENTREPRENEURSHIP and MANAGEMENT & SMART TECHNOLOGY.

Mechanical Engineering	5 <sup>th</sup> semester	Er. HADU BANDHU DAKUA
ENTREPRENEURSHIP and	04/week	Semester
MANAGEMENT & SMART		No. of weeks :15
TECHNOLOGY		
Week	Class day	Theory topics
	1st	Introduction, Course outcomes, Reference
		books for subject.
1	2nd	Concept/Meaning of Entrepreneurship
	3rd	Need of Entrepreneurship
	4th	Characteristics , Qualities and Types of
		entrepreneur, Functions
	1st	Barriers in entrepreneurship
	2nd	Entrepreneurs Vrs Manger
	3rd	Forms of Business Ownership: Solo
2		proprietorship, partnership forms and
_		others
	4th	Types of Industries, concept of Start-ups
	1st	Entrepreunial support agencies at National,
		Staste, District Level(Sources): DIC, NSIC,
3		OSIC, SIDBI, NABARD, Commercial Banks,
		KVIC etc.
	2nd	Technology Business Incubators(TBI) and
		Science and Technology Entrepreneur Parks.
	3rd	Business Planning
	4th	SSI, Ancillary Units
	1st	Tiny Units, Servicr sector Units
	2nd	Time schedule plan, Agencies to be
		contacted for project implementation
	3rd	Assessment of Demand and Supply
4	4th	Pontential areas of Growth
	1st	Identifying Business Opportunity
	2nd	Final Product Selection.
E	3rd	Preliminary project report
5	4th	Detailed project report
	1st	Techno economic Feasibility
6	2nd	Project Viability
	3rd	Definitions of management
	4th	Principles of management

	1st	Functions of management (planning,
	13(	organising, staffing)
		organising, starting)
7	2nd	Functions of management( directing and
/	2110	controlling etc.)
	3rd	Level of Management in an Organisation
	4th	Production management
		<ul> <li>Functions</li> </ul>
		<ul> <li>Activities</li> </ul>
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	1st	Production management
		Quality control
		<ul> <li>Production Planning and control</li> </ul>
8	2nd	Inventory Management
		Need for Inventory management
	3rd	Inventory Management
		Models/Techniques of Inventory
		management
	4th	Comparision of Nuclear and Thermal power
		plant.
	1st	Financial Management
		• Functions of Financial management
		<ul> <li>Management of Working capital</li> </ul>
		Costing (only concept)
9	2nd	Break even Analysis
		Brief idea about Accounting
		Terminologies: Book Keeping, Journal entry,
		Petty Cash book, P&L Accounts, Balance
		Sheets(only Concepts)
	3rd	Marketing Management
		Concept of Marketing and Marketing
		Management
	ALL	Marketing Techniques (only concepts)
	4th	Concept of 4P s (Price, Place, Product,
		Promotion)
	1ct	Human Posource Management
	1st	<ul><li>Human Resource Management</li><li>Functions of Personnel Management</li></ul>
	2nd	Manpower Planning, Recruitment, Sources
	2110	of manpower, Selection process, Method of
		Testing, Methods of Training &
		Development, Payment of Wages
	3rd	Leadership
	3.4	Definition and Need/Importance
10	4th	Qualities and functions of a leader
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		Manager Vs Leader

	14.1	Cultivida de alta da esta de e
	1st	Style of Leadership (Autocratic Democratic, Participative)
	2nd	Motivation
	2110	Definition and characteristics
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11		Importance of motivation     Factors offseting motivation
		• Factors affecting motivation
		• Theories of motivation (Maslow)
	3rd	Motivation
		Methods of Improving Motivation
		• Importance of Communication in Business
		Types and Barriers of Communicatio
	4th	Work Culture, TQM & Safety
		<ul> <li>Human relationship and Performance in</li> </ul>
		Organization
	1st	Relations with Peers, Superiors and
		Subordinates
12	2nd	TQM concepts: Quality Policy, Quality
		Management, Quality system
<del></del>	3rd	Accidents and Safety, Cause, preventive
		measures,
	4th	General Safety Rules , Personal Protection
		Equipment(PPE)
12	1st	
		Legislation
		a) Intellectual Property Rights(IPR),
	2nd	b) Features of Factories Act 1948 with
13		Amendment (only salient points)
	3rd	b) Features of Factories Act 1948 with
		Amendment (only salient points)
	4th	c) Features of Payment of Wages Act 1936
		(only salient points)
14	1st	c) Features of Payment of Wages Act 1936
		(only salient points)
	2nd	c) Features of Payment of Wages Act 1936
		(only salient points)
	3rd	Smart Technology
	4th	<u>.</u>
		Concept of IOT, How IOT works
	1st	Components of IOT, Characteristics of IOT
	2nd	Categories of IOT
	3rd	Applications of IOT- Smart Cities, Smart
4.5		Transportation, Smart Home
15	4th	Smart Healthcare, Smart Industry, Smart
	1611	Agriculture, Smart Energy Management etc.
		Agriculture, Smart Linergy Management etc.

TOTAL PERIODS: 60 NO. OF WEEKS: 15